

SCALING UP CLUB

If you want to **10X** your organization, you need to **10X** your people.

The **Scaling Up Club** transforms top business methodologies into detailed online courses that are designed to help your team scale your organization.



Our learning platform includes:



Library of 55+ on-demand learning suites from world-renowned thought leaders.



Micro-learning audio/video format and responsive design so you can learn quickly, anywhere.



Tailored **implementation plans** to help you roll out new methodologies.



Custom pathways to curate your learning.



Exclusive **monthly webinars** with featured thought leaders.



Powerful **analytics** to track team learning habits.

PATHWAYS

To help you leverage our library of learning suites and implementation tools, we've built curated pathways that combine programs from multiple competencies. These are based on a person's **role** within your organization, a company **event**, or the current growth **stage** of your company:

Departments

Sales HR Marketing Operations Finance Leadership

Company Events

Visioning Change initiatives Strategic Planning Product Launch

Company Stage

Stage 1: Start Up Stage 2: Grow Up Stage 3: Scale Up Stage 4: Dominate Your Industry

LEARNING SUITE LIBRARY

LEADERSHIP

Great CEOs and How They Are Made | John Wilson Power Score | Geoff Smart The Freak Factor | David Rendall The Excellence Dividend | Tom Peters Modern Leadership | Erik Qualman Leaving a Legacy | Jeff Hoffman

MARKETING

ROAR! | Kevin Daum Ask | Ryan Levesque Top of Mind | John Hall Branding Masterclass...Uncensored | Deb Gabor 3 Steps to Rapid Growth | Matthew Pollard What Great Brands Do | Denise Lee Yohn The Power of Branding to Drive Business Performance | Re Perez

STRATEGY

The Small Big | Steve Martin Cash Flow is King | Alan Miltz The Sumo Advantage | Bernie Brenner Scaling Up Cash | Greg Crabtree How to Boost Profit and Growth Through Pricing | Hermann Simon Scaling Up Nature's Way | Tamsin Woolley-Barker Financial Models & Valuation of Companies | Chris Haroum How to Discover the newest Al Products | Doug Rose Profit First | Mike Michalowicz Performance Partnerships | Robert Glazer Pendulum | Michael Drew 70-20-10 or Bust | Rita McGrath High Impact Boards | Bob Arciniaga Messengers | Steve Martin The Pumpkin Plan | Mike Michalowicz

SALES

Biz Dev Done Right | Caryn Kopp Hyper Sales Growth | Jack Daly Mastering the Complex Sale | Jeff Thull Buyer Personas | Adele Revella

EXECUTION

2 Second Lean | Paul Akers Mindfulness | Oksana Esberard Indistractable | Nir Eyal Implementation Hacks | Noah St. John The Potential Principle | Mark Sanborn Evolved Enterprise | Yanik Silver Rockefeller Habits | Verne Harnish Kaize: Back to the Basics | Hilary Corna Humor Wins | Marshall Chiles Crazy Busy | Ned Hallowell

CULTURE

The Future Workplace Experience | Jeanne Meister 7 Keys to Building Relationships | Mo Fathelbab Who: The A Method for Hiring | Geoff Smart The FUSION Formula | Denise Lee Yohn The Bellwether Effect | Lance Secretan The Neuroscience of Emotional Resilience | Christine Comaford The Power of TED* | David Emerald Womeldorff Create the Culture of Your Dreams | Christine Comaford Worth Doing Wrong | Arnie Malhalm Crave | Gregg Lederman The Trust Edge | Henry McGovern

SCALING UP CLUB PRICING



WHAT OUR CLIENTS ARE SAYING



Joel Potter CEO of Blue Moon Fitness

The Scaling Up Club is a cross between Netflix and TED Talks. I think it is one of the best tools available to help me stay sane. The money I spend on the Scaling Up Club each month may be the best investment I make on employee development.

CEO of PPR Talent Management Group

I'm really excited about what Growth Institute brings to the table. It allows us to bring training to all of the staff in a cost effective and efficient way where they don't have to be out of the office.

Thank you for making this available. Your company really is a tremendous resource for cutting





Patrick Frazier

President of the Coaching Authority

With the Growth Institute, I feel as though I am standing on the shoulders of GIANTS! I feel I am part of a winning team, we learn together, and we WIN together!

Michael Riley Managing Director of Skylight Ideas











edge concepts.

AIRFRANCE











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